



Angel Real Estate

Quickguides Angel Real Estate

How to work as a real estate agent with investors and become one





In the world of real estate,

it is essential to have good relationships with everyone you meet in your career as an agent, especially if you want to become an investor. In this downloadable, we will provide you with some tips on how to work with investors and how to become one.



Tips for working with investors:

- 1 Surround yourself with people who can help you make your first transactions, including experienced investors in the field. Building relationships with investors can provide you with opportunities to learn from experts, obtain financial support, and make new connections that can help you in your career.
- 2 Identify your area of real estate investment (residential, commercial, familiar) so that you can focus your efforts on a specific area.
- 3 Always ask your client what type of investment they are looking to make. There are many options available in the world of real estate, from mortgages to buying and holding, and it is important to know your client's objective.





- 4** Avoid analysis paralysis and encourage your client to take action. Excessive analysis can lead to indecision, so it is important that the client has an action plan, and you support them in its execution.
- 5** Learn from your mistakes and correct them so that they do not happen again in the future. In the world of real estate, mistakes are inevitable, but it is essential to learn from them and avoid repeating them.
- 6** Take risks. All transactions in the real estate sector generate a certain degree of financial risk. If you are a new agent and want to become an investor, it is important to step out of your comfort zone in your preferred transactions and lose the fear of making mistakes. Evaluate each action carefully and, if necessary, take calculated risks.



A person in a white shirt and black vest is pointing at a laptop screen. They are wearing a gold watch and holding a silver pen. The background is a dark red color with a faint architectural drawing of a house.

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How to become a real estate investor:

Consider becoming a wholesaler

If you are a real estate agent and do not know how to find the capital to start the investments you want, becoming a wholesaler could be a solution. In this model, you can contract a house with a seller and then look for a buyer interested in buying it. In this case, you can charge a fee for the intermediation and start accumulating the capital you need for future investments.

Owner financing

Is an investment modality in which the seller of a property finances the purchase of the property by the buyer without having to resort to a traditional financial institution for a loan. This option is an excellent opportunity to acquire knowledge and capital in the real estate sector, provided that risks are mitigated.

Do not miss the opportunity to diversify your investment in the real estate market and acquire new knowledge in the sector.



Angel Real Estate



CEO Juan Carlos Cruz

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o watch the full podcast with our guest **Robin Carriger** and start exploring the exciting world of real estate investment.

Write to us, we're here to help you.

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